



# IBLOC

## Access to liquidity for your business needs



An **Insurance-Backed Line of Credit (IBLOC)** gives your business the freedom to access the cash value of eligible whole life insurance policies.

- An IBLOC is an interest-only revolving credit line that lets you tap up to 95% of the cash value of a whole life insurance policy.<sup>1, 2, 3</sup>
- Interest rates tied to The Wall Street Journal Prime Rate (WSJP); fixed-rate option available.
- Minimum credit line: \$200,000
- Available to entities (no income verification)
- Streamlined application process using DocuSign®<sup>4</sup>
- No application fee or closing costs<sup>5</sup>
- Interest payments can be capitalized and may be tax deductible<sup>6</sup>
- Easily request credit limit increases<sup>7</sup>
- Access funds via line of credit checks, online banking and wire transfers
- Online and phone access to loan information

## USES MAY INCLUDE



Real estate investment



Business improvements



Business investment/costs



Debt consolidation



Taxes



Other liquidity needs<sup>8</sup>

1. Collateral Lending Value is an amount equal to the sum of the then cash surrender value of the policy to which the pledgor is entitled, multiplied by such percentage as The Bancorp Bank ("Bank") may determine in its discretion, not to exceed ninety-five percent (95%).

2. Subject to credit approval and underwriting.

3. Line of credit is contingent on life insurance policy remaining in good standing. The insurance policy owner must be the borrower. Insurance policy must be issued by one of the following approved insurance providers to be eligible as IBLOC collateral: Guardian, MassMutual, Northwestern Mutual, NY Life, John Hancock, Penn Mutual, Ameritas Life Insurance Corp.

4. Application must be accompanied by the fully executed Beneficiary Consent form demonstrating that the named beneficiary of each eligible life insurance policy has affirmatively consented to borrower's pledging of the policy as security for the IBLOC.

5. The Bank does not charge an application fee. State, local and/or third-party fees may apply in some states.

6. There may be an adverse tax consequence when pledging the policy and as such, we strongly advise consulting with a tax advisor before pledging the policy as collateral for a loan.

7. No credit line increase is permitted within one-hundred-eighty (180) calendar days of the loan origination date. Maximum number of credit line increases is two (2) within a twelve-month period. Credit line change requests must be made in writing by using the Change in Terms Request Form available at [bancorplending.com](http://bancorplending.com).

8. An IBLOC cannot be used for the purchase of securities or to pay off a margin loan that was used to purchase securities.

**Collateral-based borrowing may not be suitable for everyone. Consult a financial advisor about any associated risks. Consult a tax advisor for tax-related matters and an attorney for legal matters. Bank does not provide tax or legal advice. Rates, terms and conditions of loan products are subject to change without notice. Read all documents carefully.**

To help maintain the security of financial information, do not include confidential personal information such as account numbers or Social Security Numbers in nonsecure email correspondence.

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